



Greetings from Makeover Fashions Inc Bangalore,

COMPANY PROFILE:

Makeover Fashion Inc. is one of India's most reputed names in the women ethnic wear industry. Makeover has been designing, manufacturing and retailing for over 12 years now and over these years it has built immense capabilities in predicting and setting trends in women fashion. To ensure 100% reliability and compatibility with a standard to our customers, of high quality, that they would set the standard of excellence for the industry and continually reinforce our standing as an industry leader. We have around 16 showrooms at Bangalore and 100+ team.

For more information you can visit below links:

- <https://makeoverfashions.com/>
- <https://youtu.be/7bilfAt5wzo>

Job Description – Area Sales Manager

- Minimum 1year experience as an Area/Operational/Cluster Manager in any retail apparel stores (Mandatory).
- Guide a team of professionals to maximize revenue.
- Manage Multiple stores operations, SOP, KPI's & sales targets.
- Efficiency in improving new sales techniques and Sales trainings
- Guide and motivate the sales team to maximize revenue.
- Manage stores operations & sales targets.
- Efficiency in improving new sales techniques.
- Profit and loss account management across the region.
- People Management, Training & Motivation.
- Work On improving service and increase Foot falls.
- Guide Customer relationship management and Cash management
- Performance management Evaluate the performance of the SM & staff on an individual basis.
- Competitor analysis, Market research about apparel brands
- Determine long term success by proposing different business development strategies.
- Ensure the expansion of stores and brand visibility.
- Perform detailed analysis of new market trends, consumer behavior and competition in the market.